

CASE STUDY

Darlington School

COMPANY/ ORGANIZATION

Darlington School
Rome, GA

INDUSTRY

Education

SOLUTIONS

Print Management Software
Right-Sized Equipment Fleet

BENEFITS

Workplace Efficiency
Enhanced Security
Cost Savings

About Darlington School

Darlington School is a K-12 preparatory school for day and boarding students located in Rome, Georgia. Darlington School provides a comprehensive education to each of their 750 students from 15 states and 20 countries.

Overview

RJ Young partners with Darlington School to help ensure they can focus on providing their students with the best education. Throughout this partnership, RJ Young has provided innovative solutions and technology to help Darlington School meet their increasing technology needs and accommodate their expanding student population.

The Problem

Darlington School's priority is to provide students with quality education and care. As the faculty and student population continued to expand, Darlington purchased desktop printers for a majority of their faculty members and some for student use. This resulted in over 140 devices scattered across their campus.

Darlington's IT team was forced to run across campus whenever a printer went offline, which ended up consuming a significant amount of their time. Darlington's print fleet contained a variety of printer makes and models, which caused issues for their IT team. Every time a new print device was added, the IT team needed to install a new driver on the computers of everyone who would use it. Additionally, the team's time was consumed determining what supplies were needed for each specific printer. As a result, the IT team did not have the time to work on projects that would help them improve the lives of all their staff and student body.

A new problem arose due to the abundance of campus printers. Faculty and students would remotely send print jobs to one of the listed printers available, but with many to choose from, locating a finished print job became difficult and often resulted in abandoned prints. This resulted in a waste of paper, resources, and time for Darlington. In just



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one year, Darlington School printed over 2.1 million sheets of paper.

The Solution

The first issue RJ Young helped Darlington face was the excessive amount of office equipment. RJ Young performed a site assessment to determine where the printers were located, and which printers were utilized the most. RJ Young was able to take these factors into consideration and, by providing the latest in equipment and technology, right-sized Darlington School's printer fleet and consolidate 140 desktop printers down to 26 multifunction devices.

RJ Young was more than just a vendor, they were a partner.

- Stefan Eady

*Asst. Head of School for Academic Resources,
Darlington School*

To address the inefficient use of resources, RJ Young installed the software, uniFLOW. This software simplified printing by utilizing one single print driver for all devices. All that an individual needed to do is send the print job to the print server and it would be released after authentication at any location.

The Results

Reducing the number of printing devices had a wide-spread impact for Darlington. Immediately, Darlington's staff and students were able to retrieve prints from any device. Darlington School was able to see cost benefits shortly after the implementation of the multifunction devices because they were able to spend less money on components such as toner and replacement parts. Finally, the reduction in printers allowed Darlington's IT staff to better allocate

their time to projects that could improve the lives of students and faculty.

After RJ Young installed uniFLOW, Darlington saw improvements in efficiency, security, and use of resources. Students and faculty are now able to send prints to one server and retrieve them whenever they want from any of the 26 machines. They simply go to whichever machine they want to print from and, after inputting a code for authorization, are able to have their print job processed immediately at that device. The combination of fewer machines and uniFLOW software led to a decrease in abandoned print jobs, reducing Darlington's print output by 1.4 million sheets of paper in one year.

By partnering with RJ Young, Darlington is able to focus more on accomplishing their mission of "empowering students to learn with passion, act with integrity, and serve with respect."

